BLUNT B E L L BULLETIN

The Evolution of **BELL**

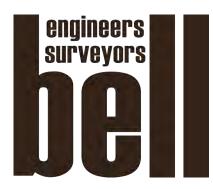
By Pearl-Grace Pantaleone Marketing Coordinator



ver the past few newsletters, the first page has highlighted changes. Changes in the economy. Changes in the company. And changes in employees. Although these internal materials are supposed to be new, exciting, and informational —we highlight the changes in our company once again.

This is not to be redundant, nor boring, nor even bland; but to be transparent, honest, and educational.

As you all have noticed, BELL is going through a whole re-branding.



We are keeping our old square, brown logo, but with some restrictions and guidelines. We are improving our employee relations and morale, and are in the process of sharing a different kind of identity to our communities and clients. In these pages of the Blunt BELL Bulletin, you will uncover how we are changing as a company for better client and employee relations; and, in turn, awareness.





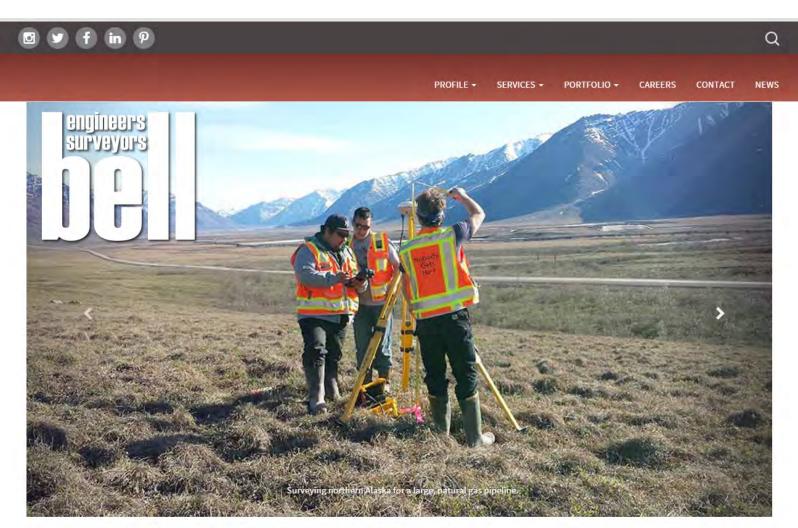


Out with the old! In with the new!

After a long roller-coaster of a ride, management has decided that CMH will no longer be a separate entity from BELL. We are pleased to announce that CMH will now be under the name of F. Robert Bell & Associates, Inc (BELL). To make business more streamlined and consistent, this merger will help us strengthen our BELL identity while still maintaining former and current clients. BELL is now a full service engineering and surveying firm supporting: civil engineering, land surveying 3D laser scanning, and mechanical engineering.

With this merger, we are happy to announce the launch of our new website designed by Pearl-Grace Pantaleone and developed by MSI Communications. Please check out our website! We are still adding things to it, so make sure you check often and share with others.

New URL: WWW.BELLALASKA.COM



Alaska Engineers & Surveyors since 1974

F. Robert Bell & Associates (BELL) is an employee-owned, small business in Alaska. We are well-experienced with Alaska's challenging and diverse environments, so we have spread ourselves across the state in two offices; one in Anchorage and another

[PAGE 3]

Projects, People!

Here is a list of all BELL's active projects:

Surveying

AWWU Archives Building Expansion NSB Landfill Closeout Baker Oil Tools Pad Survey Prudhoe Bay Hotel Survey NSB Tract 76 Property Survey NSB Oxbow Landfill Sink Hole NSB Oxbow Landfill Topo Cedarwood Lot 10 Block 3 Sullivan Rink AsBuilt Umiat ~ Sate Plane Zone 5, Nad 83 Weatherford Shop Subsidence ASAP Borhole Stakeout & GDP Tulimaniq Exploration Well Survey Support Tanaka Martials Arts - Resetting Building Corners AK LNG - Exxon Pad Met Tower Kuparuk CPF1 Headache Bar Files Brooks Range Supply Bull Rail Kuparuk CPF 12" SW Line VSM Install West Henderson Re-Cert Valley View Terrace L15, Blk 1 Re-Cert Colville Tank Settlement Testing Gas Management Plan RWC Design Boundary and Construction Surveying Badami Gas Leak Detection Survey Badami Unit Redevelopment Project (BURP) Tulin-Jacobson Industrial (L5B)-Construction Staking MatSu Building ALTA True North Lot 7b, Block 200 Pt. Thomson Project Survey Services **AWCC Various Projects**

5

Civil Engineering AWWU Archives Building Expansion AWCC Various Projects Maui Sub Lot 1 & 2 Surveying Grading Plan Marshall Water and Sewer Project Chugach Park View (L35) Corner Recovery Blessed Sacrament Civil Design Tanaka Martial Arts - Civil Design and Plat Jayhawk Air - Civil Design Dowling Warehouse RWC Platting, zoning & platting Sullivan Rink AsBuilt

Mechanical Engineering

ConocoPhillips KCS NE Shops Bldg Jilkaat Kwaan Boiler Re-Design Haines Brewery Heat Pump Re-Design Ketchikan Brewery Design AWWU Archives Building Expansion

D

STREE &







Branding 101

Branding is one of the most important aspects of any business, large or small, retail or B2B. An effective brand strategy gives you a major edge in increasingly competitive markets. But what exactly does "branding" mean? How does it affect a small business like yours?

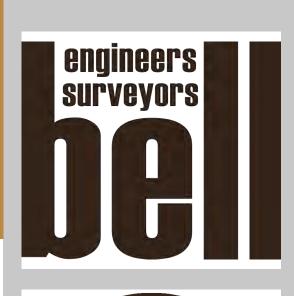
Simply put, your brand is your promise to your client. It tells them what they can expect from your products and services, and it differentiates your offering from your competitors'. Your brand is derived from who you are, who you want to be, and who people perceive you to be.

The foundation of your brand is your logo. Your website, packaging and promotional materials—all of which should integrate your logo—communicate your brand.

F. Robert Bell & Associates, Inc. has been through a lot of phases in its lifetime. We have seen a bunch of different kinds of logos floating around; some even looking like a cartoon robot! We even see many names out there: FR Bell, FRBA, or BELL. Well, I am here to set everything straight, and create a cohesive brand to our beloved company we work for. The following are guidelines for our brand and, of course look.



"The foundation of your brand is your logo. Your website, packaging and promotional materials—all of which should integrate your logo communicate your brand."



We will be going by the name F. Robert Bell & Associates, Inc. Our nickname will be BELL & Associates, or a nickname for the nickname: **BELL**. This will be in all capital letters.

This does not stand for an acronym, simply a name. It is to be distinguished as a proper name. The capital letters were kept after previous marketing coordinators/directors developed this look, and is modeled after DOWL's name.

Former "DOWL-HKM" is now just "DOWL." No one knows what it stands for, not even the website could tell you. It just is. BELL will be similar—except everyone knows it's a name!

We want to remain unified, so I have created a requirement for our logo(s). Our official logo is the BELL (lower cased!) with the "engineers and surveyors" in the BELL text. This is to be our Official Color, Dark Brown on white background. The font is Impact, regular. This logo is used as a default, and will remain our targeted public recognition. Our second logo is created to fit in situations where the square does not work, or for special events. It is not to be alternated back and forth, but used in certain times. Examples are photo credit on photos. In times where the logo is too small, and the engineers and surveyors is too hard to read we present you the horizontal extended logo with text reading to the right.

BELL has three designated colors: Dark Brown, Gold, and Ruby Red. Bob's favorite color trumps every other color in the spectrum; therefore, dark brown is our official color. Gold is our compliment color, and ruby red as the accent color. Refer to the color pallet on the right side of this text or on our website.

The official and default color is the dark brown for all logos. Modified colors will need to go through the Marketing Coordinator aka the "Logo Police" before approval.

engineers surveyors I G

be engineers surveyors

Official Color Dark Brown RGB: 52, 36, 26 CMYK: 57, 68, 75, 71

Compliment Color Gold RGB: 187, 136, 69 CMYK: 25, 46, 84, 5

Accent Color Ruby Red RGB: 142, 65, 57 CMYK: 31, 80, 75, 26

NEWS EMPLOYEE ANNOUNCEMENTS



1. The Bell family welcomes another little person into the world! Congratulations to Renata and Christopher for the birth of their first child Clio Lucia. Entering the world in Seattle, Washington she makes Bob's 5th grandchild.





3. As an effort to increase office and employee spirit, the Anchorage office is hosting monthly birthday parties in our newly remodeled conference room. This will happen every third Wednesday of the month at 3 PM. We would love for the slope workers on R&R come join us for some good laughs, food, and celebrations!



4. Your Marketing Coordinator, who is a member of the AGC Emerging Leaders Program took a site tour of the newly constructed AS&G Port Facility Storage Dome in early January. The "Dome" is designed to hold 40,000 tons or 80 million pounds or 1,000 truckloads or 1 ship load of Portland cement (PCC).

2. BELL was present at 3 different tradeshows & conferences since December. The Meet Alaska Conference, the AMA Tradeshow, and the Surveying & Mapping Conference & Tradeshow.





5. Congratulations to Brendan Welsh, who won 40,000 Alaska Airlines Miles in the December Company drawing! With the miles Brendan hopes to play beach bum with his family in BELL's Hawaii condo sometime in the fall.

6. Over Valentine's Day weekend, Lisa Burt beat out 60+ girls to win the Free-Throw competition at the Ball of the Wild Basketball tournament in Fairbanks! Her 7th grade comp team, AK Wolverines took 2nd place overall!!







7. Meet your new BELL management. From left to right, back row: Brendan Welsh, PE, PLS, CFeds; Frank Bell, MS; Kyle Griffiths, MS; Chris Burt, PE. Front row: Bob Bell, PE, PLS. These five gentlemen are the overall operations and company decision makers for BELL. They are responsible for everything that happens in this employee-owned company.

8. After 10 Million years, our conference room has been updated and modernized. Of course, we need to keep our Fish & Game running theme going on, so we left some worthy dead animals to keep us company during meetings. We also finally upgraded and put a TV in our room. Soon we'll be able to see all the pretty faces on the slope from our Anchorage office during Webcam meetings if we want! More room to move around in, woohoo!





EMPLOYEE SPOTLIGHT

Vivian Santiago The woman behind the civil engineering desk.

ivian Santiago, a dedicated and hard working BELL employee was born in the Philippines. When she was younger she didn't think she would be an engineer. She liked the idea of becoming a teacher, but as she became older and entered high school things changed. Vivian proudly graduated from Mapua Institute of Technology in Manila, Philippines, and shortly after started working as an engineer in her native country. There, she experienced projects ranging from designs in the metropolitan area to an island where kidnappers and dangers surrounded their project staff. Vivian married and moved to Alaska in 1996.

Having moved to a new place, she never thought that Alaska would give her the opportunity to continue to practice engineering so she pursued other opportunities and managed multiple retail stores at Ted Stevens International Airport for six years. In 2002, she decided to try again a career in engineering and worked as a Civil Designer/Cost Estimator for over a decade in one of the engineering firms in Alaska. But it was in 2013, when she started working at BELL as a Civil Designer that gave her the motivation and inspiration to try in becoming a registered engineer. This past fall, Vivian has successfully passed her Fundamentals of Engineering Examination and is looking forward to soon passing the PE exam to receive her license in Alaska.

When Vivian is not in the office, she loves spending time with her husband and their son. They love watching movies and playing board games together. At home, she fills much of her time cooking and organizing. She also loves gardening and takes advantage of the short Alaska summer to plant vegetables in her garden.





Thank you for all those employees who have served BELL all the long years! This Quarter we recognized the following individuals' work anniversaries:

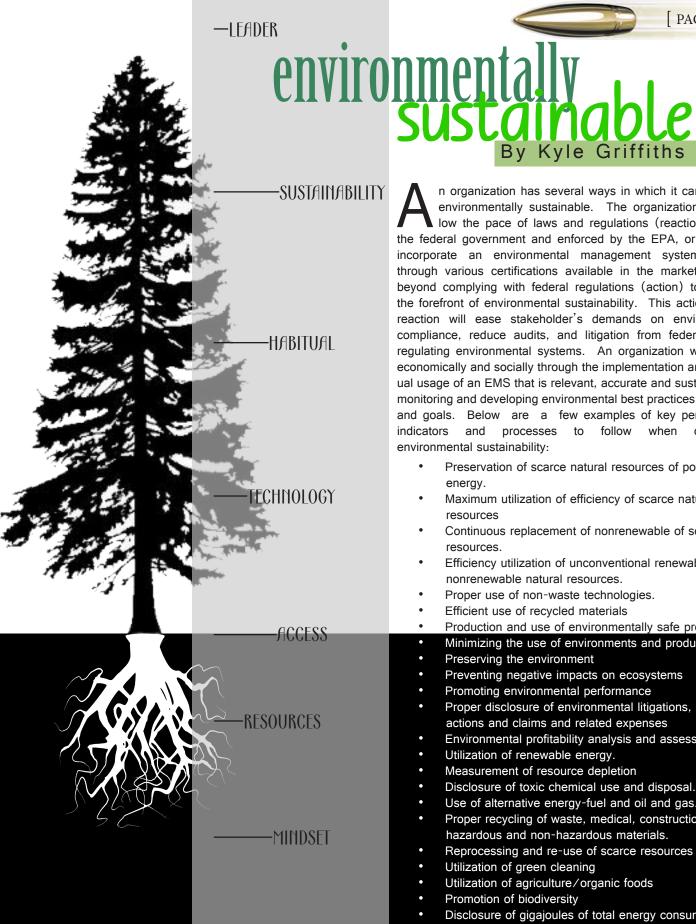


Tab Cahill, 1 Year Kent Hackleman, 15 Years Werner, 8 Years

FEBRUARY

Craig Springberg, 8 Years David Klein, 3 Years Didi Taylor, 2 Years John Mckiernan, 3 Years MARCH

Gary Kowalczyk, 11 Years Chaz Izatt, 3 Years Peter Anderson, 3 Years Jeremiah Bell, 3 Years Kyle Griffiths, 1 Year Gretchen Bell, 4 Years



n organization has several ways in which it can become environmentally sustainable. The organization can follow the pace of laws and regulations (reaction) set by the federal government and enforced by the EPA, or they can incorporate an environmental management system (EMS) through various certifications available in the market, and go beyond complying with federal regulations (action) to stay on the forefront of environmental sustainability. This action versus reaction will ease stakeholder's demands on environmental compliance, reduce audits, and litigation from federal bodies regulating environmental systems. An organization will benefit economically and socially through the implementation and continual usage of an EMS that is relevant, accurate and sustainable in monitoring and developing environmental best practices, missions and goals. Below are a few examples of key performance indicators and processes to follow when cosidering environmental sustainability:

[PAGE 10]

- Preservation of scarce natural resources of power, and enerav.
- Maximum utilization of efficiency of scarce natural resources
- Continuous replacement of nonrenewable of scarce resources.
- Efficiency utilization of unconventional renewable and nonrenewable natural resources.
- Proper use of non-waste technologies.
- Efficient use of recycled materials
- Production and use of environmentally safe products.
- Minimizing the use of environments and products.
- Preserving the environment
- Preventing negative impacts on ecosystems
- Promoting environmental performance
- Proper disclosure of environmental litigations, legal actions and claims and related expenses
- Environmental profitability analysis and assessment.
- Utilization of renewable energy.
- Measurement of resource depletion
- Disclosure of toxic chemical use and disposal.
- Use of alternative energy-fuel and oil and gas.
- Proper recycling of waste, medical, construction, hazardous and non-hazardous materials.
- Reprocessing and re-use of scarce resources
- Utilization of green cleaning
- Utilization of agriculture/organic foods
- Promotion of biodiversity
- Disclosure of gigajoules of total energy consumed
- Reporting of total cubic meters of water consumed
- Disclosure of metric tons of total CO2 emitted
- Reporting of metric tons of total waste produced